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## this week in home décor

### Week ending June 13, 2008

Hello. This week in home décor:

### A retailer to know

Urban Outfitters opened its first garden and home store in April in Concordville, Pa. The store is called [terrain at Styers](#). The Philadelphia-based retailer (which also owns Anthropologie and Free People) purchased the J. Franklin Styers Nursery and infused it with its own product choices and distinctive visual merchandising approach.

The 11-acre property consists of three acres of Gardens, 3,000 square feet of plants under glass, 8,000 square feet building of home and décor items and a 1,000-square-foot European style café.

"We're bringing fashion outside the home," says terrain managing director John Kinsella, a master gardener. He says the company is mixing influences from Europe, Asia and Africa with local artisan's designs and products. According to the company, Urban Outfitters chairman and founder Richard Hayne is an avid tomato grower who was inspired by the 'greenhouse' and his own passion for gardening. "We're building upon the well-respected brand that is Styers, which has over 100 years of nursery and garden expertise," says Kinsella.

Terrain at Styers won the 'Best in Show' Landscape award at the prestigious Philadelphia Flower Show in March." The [Oh Joy blog](#) posted a detailed [gallery of photos](#) on Flickr.



*Urban Outfitters' first garden and home store is called [terrain at Styers](#).*

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## A product we like

David Frisch designed the Metropolis table lamp for **The Uttermost Co.** Measuring 31 inches tall, it is crafted of brushed nickel with beveled mirror details. The rectangular box hardback shade is silver-gray with black slubbing. See the company at the upcoming market in Dallas, or later this summer at markets in Atlanta and Las Vegas.

Log on to *Find It!*® to see wholesale pricing and more about this [product](#), and to see additional [lamps, as well as furniture, rugs, wall décor and other categories](#).

## Oops! Product recalls

The **U.S. Consumer Product Safety Commission** announced voluntary recalls of the following:

**About 11,000 Adventure play sets** and Create N Adventure wooden play sets distributed by Backyard Leisure LLC, of Pittsburg, Kan.. and sold at **Wal-Mart**, Wal-Mart.com and **Toys "R" Us** from January 2008 through May 2008. Hangers holding the chains for the gliders can break, causing a child to fall and suffer injuries.

**About 7,500 indoor ceiling light fixtures** imported by Progress Lighting, of Greenville, S.C., and sold by electrical/lighting distributors and **The Home Depot** from January 2005 through March 2008. A cable that supports the light fixture from the ceiling can fail, causing the fixture to fall and injure nearby consumers.

**About 5,100 "Remy" shag rugs** imported and sold by **Crate and Barrel** in its stores, online and through its catalogue from January 2007 through April 2008. The large rugs fail to meet federal standards for flammability and could ignite, posing fire and burn hazards to consumers. The small rugs fail to meet federal labeling requirements.

## Home décor people

**Wendy Noyes** is an account manager for 828 International covering Washington, D.C., Delaware, Maryland and Virginia.

[FreckleFarm](#) owner **Robin Sherwood** is performing at the Super Mega Show in New Jersey, July 12 & 13. She appeared in *Death Wish II* (with Charles Bronson) and other films and television productions.

Judges for the 20th annual ARTS Awards program, presented by the **Accessories Resource Team**, are: **Mark McMenamin** (Interior Design magazine), **Janace Clarke** (associate professor of fashion merchandising, Texas Christian University), **Rawlins Gilliland** (consultant to wholesale and retail industries in apparel, gift and home), **Helen Erdman** (Helen Erdman Interiors) and **Pat Mayfield** (Pat Mayfield Consulting).

**Birthday greetings to:** **Mark Philips** (June 13), Sanford's **Peter Rubin** (June 15), Straaton rep **Jenny Mattiacci** (June 15) and Paragon's **Malanta Knowles** (June 16).

## Companies

**OneCoast** has begun representing **America Retold** across the country through its field and key account sales teams, showrooms, and on its website [www.onecoast.com](http://www.onecoast.com).



*The Metropolis lamp from Uttermost*



Gift &  
Home  
Furnishings  
Market™  
at the  
L.A. Mart®

Tuesday,  
July  
15-  
Monday,  
July  
21,  
2008

Stone America Licensing, LLC is establishing a comprehensive licensing program for **Oxford University**. Initial categories include furniture, domestics, textiles, tabletop and home décor.

## Market news and notes

The High Point market will open on a Saturday beginning in 2009. The six-day spring market will run Saturday, April 25 to Thursday, April 30, 2009. The 2008 autumn market dates remain Oct. 20 to 26.

**George Little Management** reported a 10% increase in attendance at Surtex last month. The market has more than 300 exhibitors, including 92 first-time companies.

**Furniture Classics Ltd.** (Furniture Classics and Two Palms Casual) is expanding its showrooms in Atlanta and Las Vegas. The Atlanta showroom ([AmericasMart](#) Building 1, 13th floor) will more than double in size to more than 6,000 square feet, and the Las Vegas showroom ([World Market Center](#), Building B, 801), will also more than double to more than 5,000 square feet.

Also in Las Vegas, **OneCoast** has taken a 13,000-square-foot showroom on the sixth floor of the new Building C. Textiles source **Suburban Silk** is opening a showroom in the Building C (6th Floor). And it's showing at Tendance (the Frankfurt, Germany show) in the Gift and Lifestyle section. **Besa Lighting** is opening a showroom on the 10th floor of Building C.

## Datebook

The [Total Home & Gift Market](#) at the **Dallas Market Center** begins next week, June 18 through June 24.

"J. Palin Thorley: Modern and Traditional Design in 20th Century Ceramics" at the [Milwaukee Art Museum](#) runs through Aug. 17 in the Decorative Arts Gallery.

See more shows at [Datebook](#).

That's it for this week.

Buy-Buy.



**[Jim Carper](#)**

**Editor**

**Home Décor Buyer**